

Vector Pipeline Business Update Meeting October 13, 2021

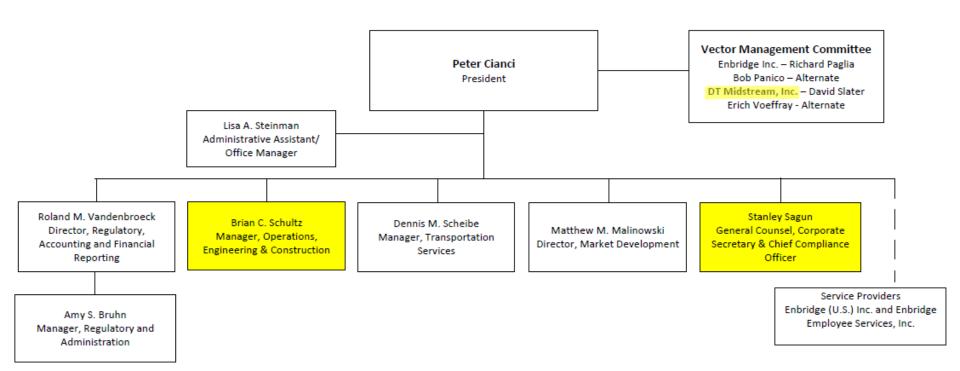


Today's Agenda

- Pete
 - Introductory Remarks
 - Organization Update
- Matt
 - Projects
 - System Operations
 - Operational Efficiency
 - Future Opportunities
- Dennis
 - Daily Postings
 - Available Transport Capacity / Open Season
 - Customer Service Issues / Improvements

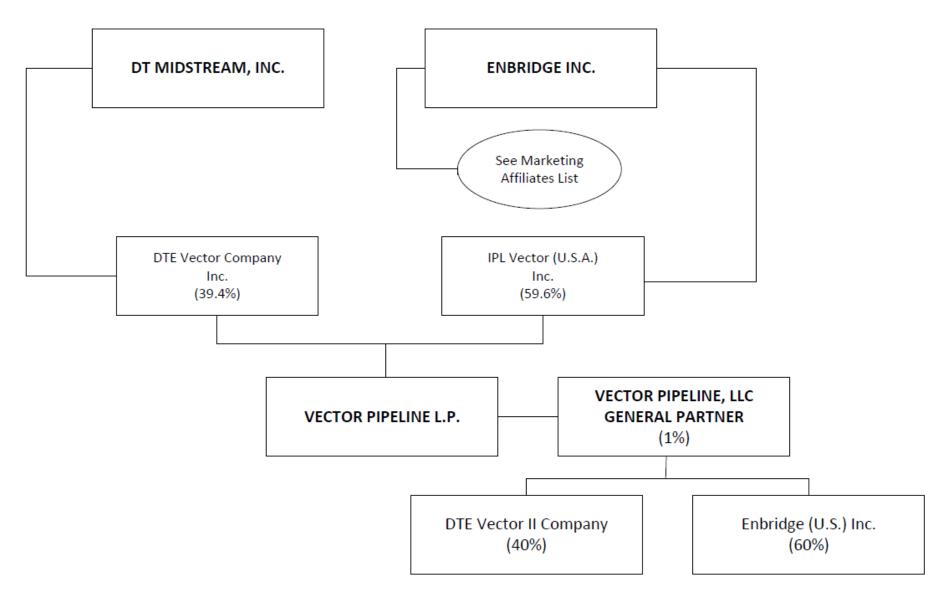


Organization Chart





Partnership Structure



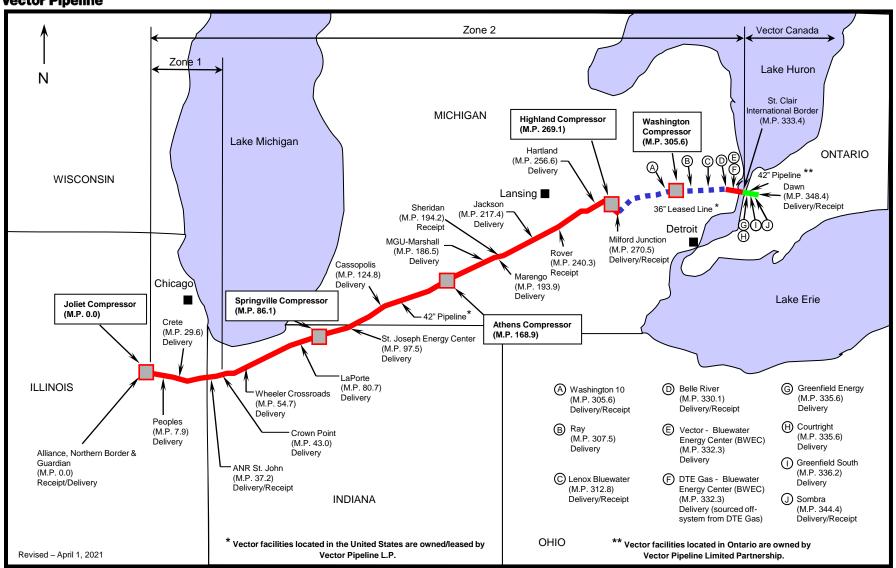


Matt Malinowski Director, Market Development



Vector Pipeline System Map

Vector Pipeline

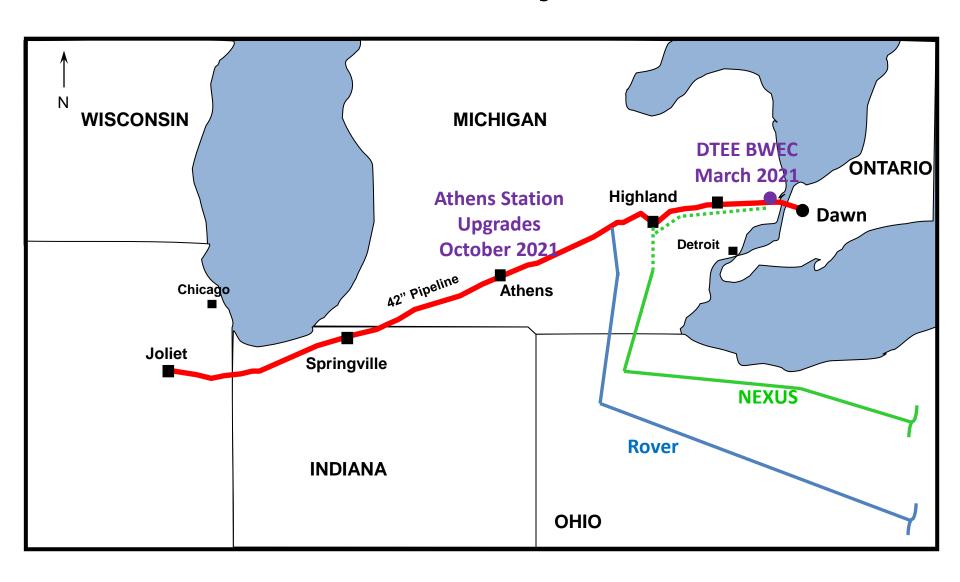




Projects



2021 Projects





DTE Electric BWEC

- New 1100 MW combined cycle powerplant just east of Belle River being constructed by DTE Electric
- Vector constructed a dedicated 24-inch lateral with a meter from Vector's mainline and a meter to source gas from DTE Gas Company (nominations from these two meters can only flow to this powerplant). Vector owns and operates both meters and the lateral.
- 180 MDth/d maximum volume. Each meter can support the full load.
- Lateral in-service began March 2021
- Test gas to begin late October
- Plant commercial in-service expected by in first half of 2022



DTE Electric BWEC





Athens Station Upgrades

- Install launcher and receiver traps at the station in order to segment a 270 mile pipeline (Joliet to Milford) into two smaller, more manageable sections.
 - Reduces risk during future inspection pig runs
 - Reduces duration of shut-ins to certain interconnections during pigging operations
 - Allows for more frequent cleaning pigs, if required



Future Maintenance/Outages

- Nothing planned that will impact firm services in 2022
- Vector will continue its normal ongoing maintenance activities including thorough equipment testing and inspections. This work is usually performed without affecting firm transportation services.

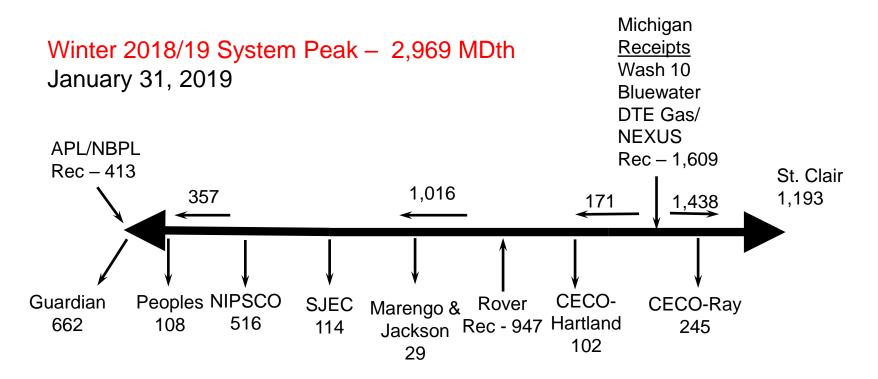


Operational Statistics

- Peak Day/Recap of Winter 2020/21
- Receipt / Delivery Summary
- BTU



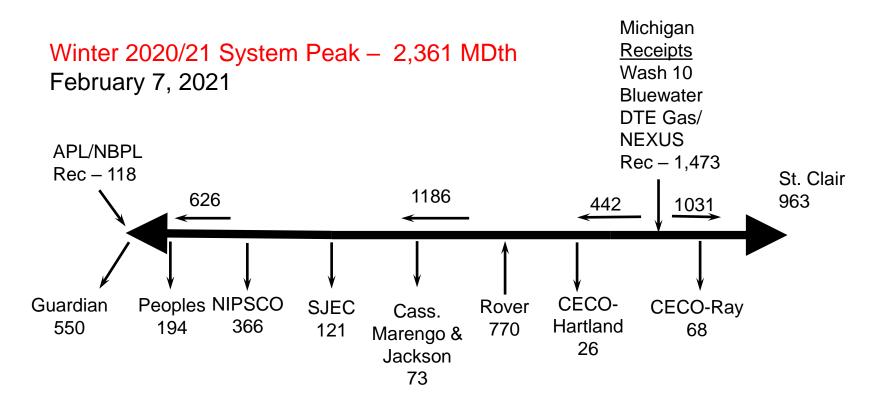
All-time Record Sendout Winter Peak Day 2018/19



Temperature Range – S.E. Mich. (White Lake): -13°F to -1°F



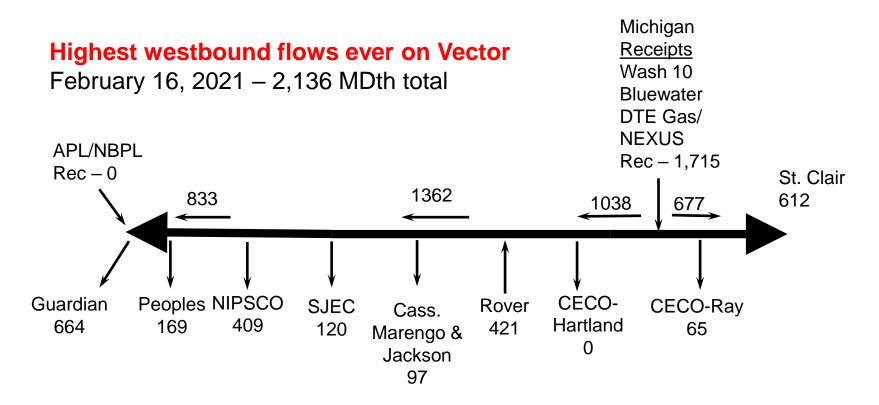
Winter Peak Day 2020/21



Temperature Range – S.E. Mich. (White Lake): 5°F to 12°F



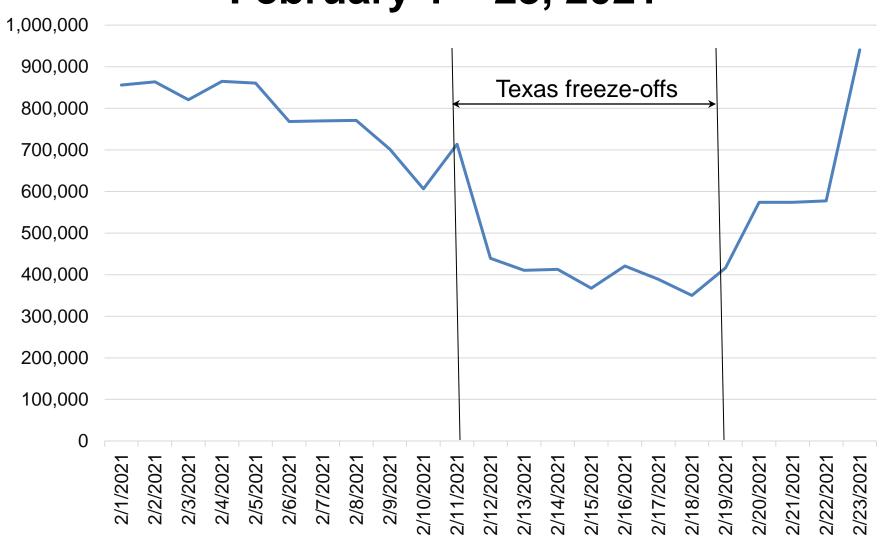
February 16, 2021



Temperature Range – S.E. Mich. (White Lake): 0°F to 18°F



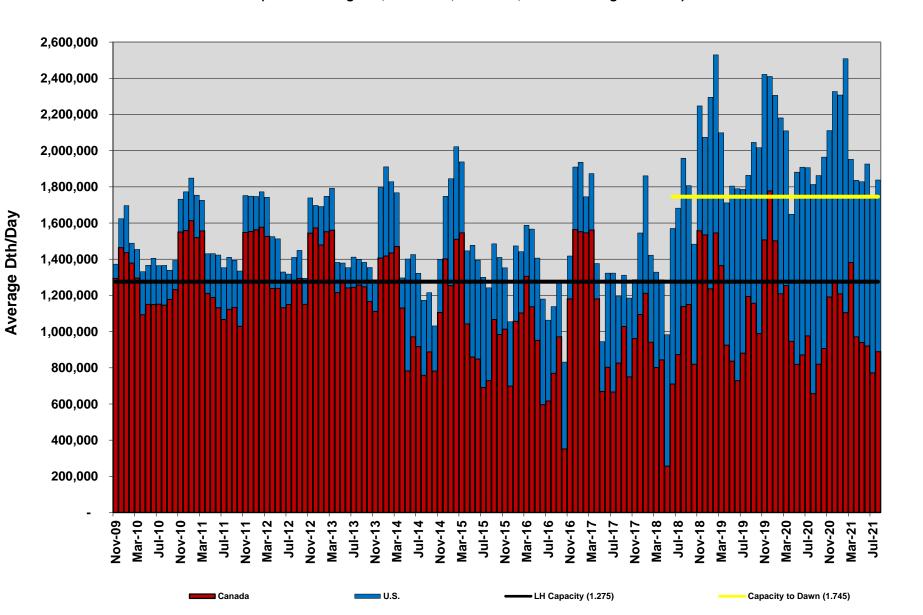
Rover Receipts February 1 – 23, 2021





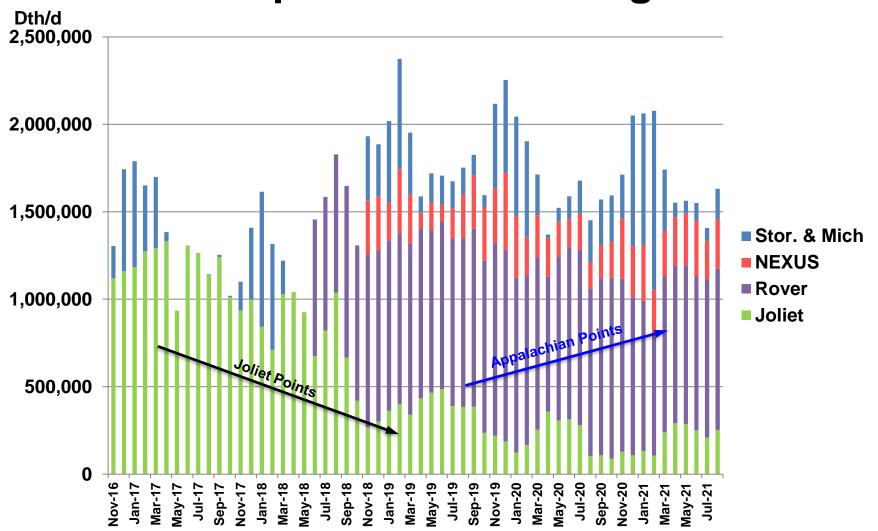
Scheduled Deliveries

(Includes Longhaul, Shorthaul, Backhaul, Lease and Segmentation)





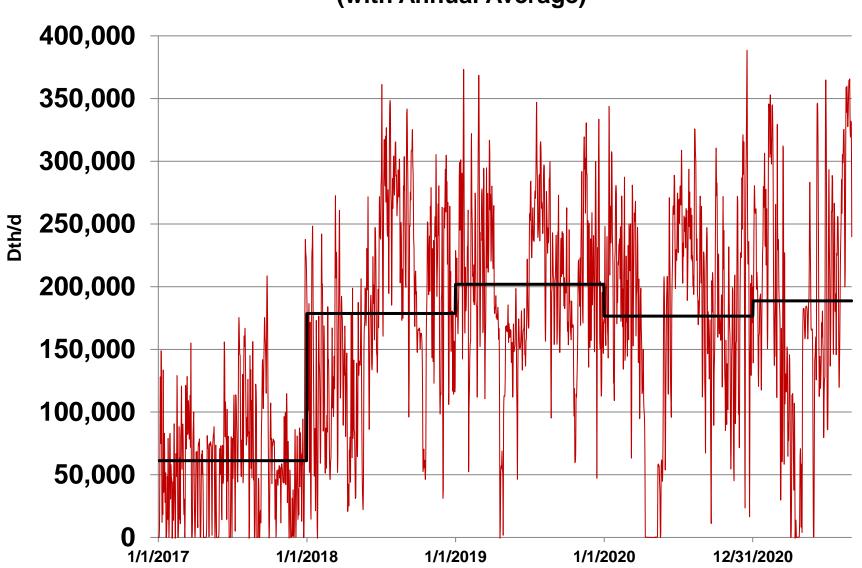
Receipts from Pipelines and Storage





Deliveries to US and Canadian Power plants

(with Annual Average)





Historical BTU Content

(Btu/cf @ St. Clair)

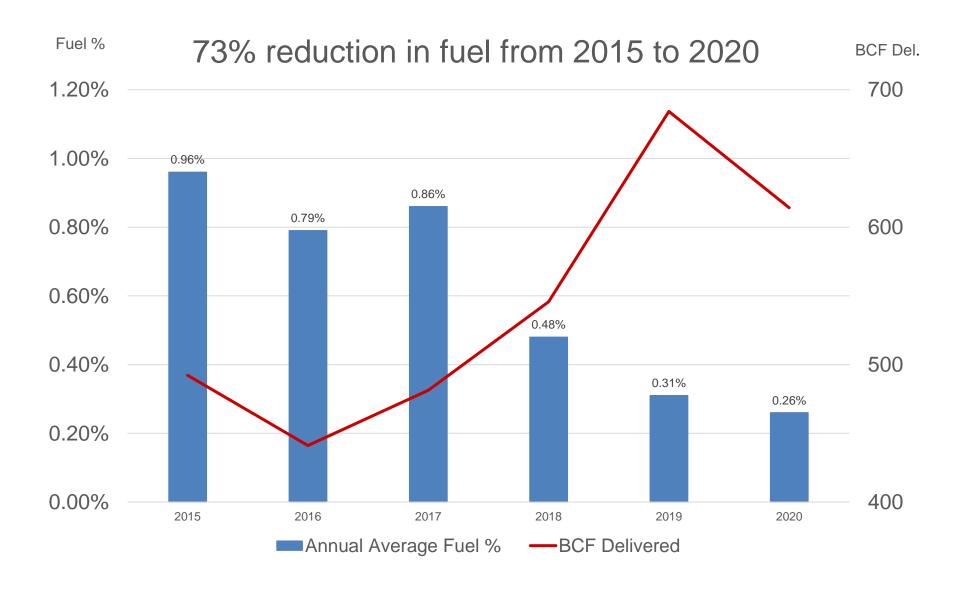
<u>Year</u>	Btu/cf		
2012	1026		
2013	1035		
2014	1045		
2015	1054		
2016	1054		
2017	1051		
2018	1065		
2019	1070		
2020	1071		
YTD	1069		



Operational Efficiency

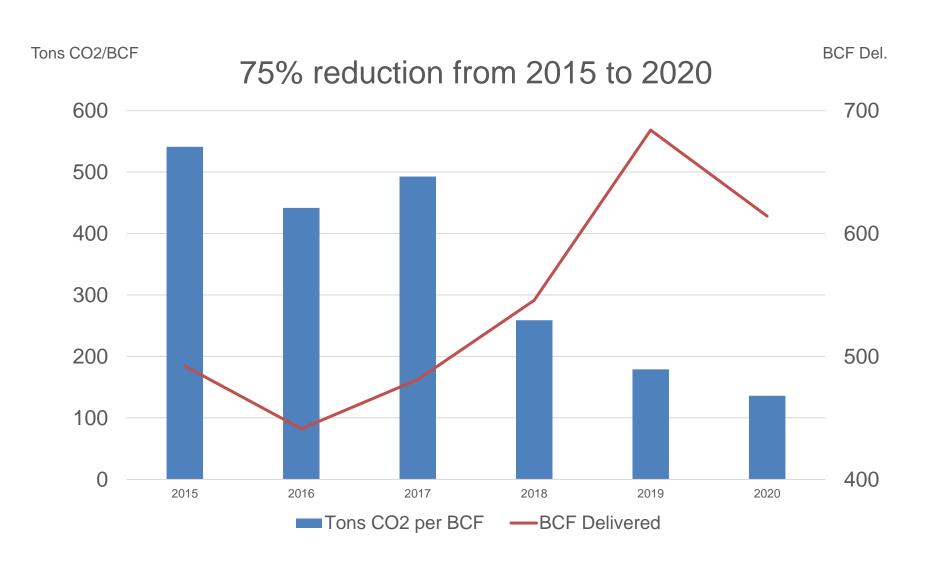


Reducing Fuel Consumption





Reduction in Greenhouse Gas





Mitigating Fugitive Emissions

- Best Management Practices of EPA Star Guidelines
- Dry Gas Seals on Compressors
- Minimize/Optimize Station Startups and Shutdowns
- Use of hot taps for new interconnects when applicable
- Convert high-bleed pneumatic actuators to low-bleed
- Redesign blowdown systems to reduce venting during testing – all stations to be converted by 2022
- Replace station fire alarm systems with more accurate detectors to prevent false alarms and emergency blowdowns



What's Next for Vector



RNG Gas

- Vector has developers interested in connecting Renewable Natural Gas (RNG) projects into the mainline. They are seeking customers to buy the gas.
- RNG is typically landfill gas or manure digestors from large dairy operations. Its is mostly dairy gas along Vector
- Known potential projects are in mid-Michigan and northern Indiana
- Very small receipt points typically less than 1,000
 Dth per day
- More to come!

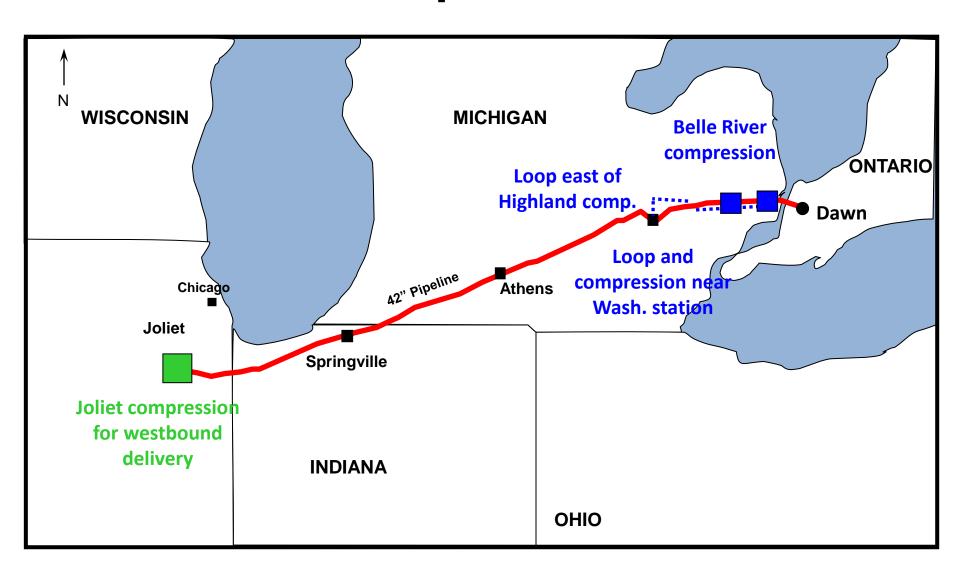


Potential Expansions

- Michigan-Dawn and Michigan-Chicago spreads are strong during the winter months
- Eastbound Expansions:
 - Vector can expand eastbound capacity from MI storage,
 Appalachian supply or Joliet to Dawn with the addition of loop and compression.
- Westbound Expansions:
 - The eastbound expansion facilities also increase our westbound capacity (MI Storage to Joliet markets)
 - Compression can be modified or added at Joliet to deliver Appalachian supply / MI storage services to markets west of Chicago (Northern Border markets)



Potential Expansion Facilities





Potential Meter Projects

- Alliance and NBPL meters are oversized
 - May need to replace with smaller meters
- Guardian meter has been fully contracted for the past few years
 - Please contact us if you are interested in additional Guardian meter capacity
- Other
 - Please contact us!



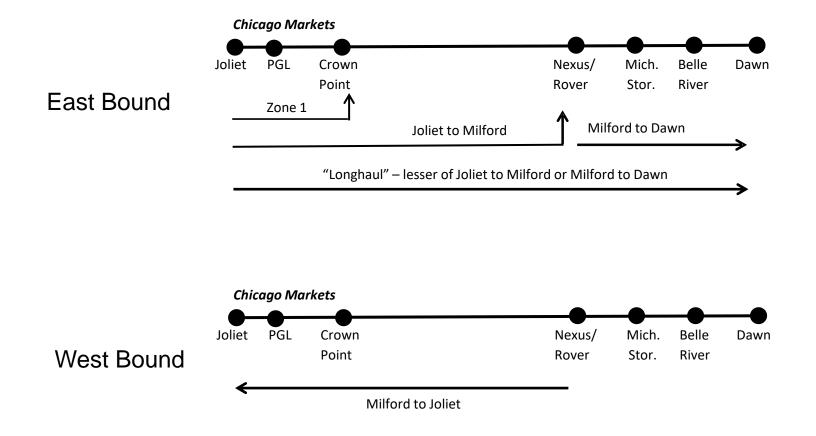
Dennis Scheibe Manager, Transportation Services



Capacity Postings



Mainline Capacity Segments





Example of Capacity Posting

Vector Pipeline > Doing Business With Us > Projected IT Availability

PROJECTED IT AVAILABILITY

October 13, 2021

Note: Vector's "Traditional Joliet to Dawn" longhaul availability can be determined by using the lesser of the "Joliet to Milford Junction" or the "Rover to Dawn" segment.

Projected IT-1 by segment available October 13, 2021 (current day):

Joliet to Crown Point 1,242,530

Joliet to Milford Junction 491,219

Rover to Dawn 491,219

Milford Junction to Joliet 1,407,150

Projected IT-1 by segment available October 14, 2021:

Joliet to Crown Point 1,159,288

Joliet to Milford Junction 79,267

Rover to Dawn 73,766

Milford Junction to Joliet 1,246,670



Contract Path / Secondary Points

- Contract and flow patterns may limit Shippers' abilities to flow to secondary out-of-path points
- Secondary In-path: Between primary receipt and primary delivery and in the same direction at contract rate
- Secondary Out-of-Path: Outside of the primary receipt or delivery and/or in the opposite direction of the primary path.
 - Unless explicitly agreed to with Vector, secondary, out-of-path points are not discounted.



Available East Bound Capacity

	Nov 2021	<u>Apr 2022</u>	Nov 2022	<u>Apr 2023</u>
From Joliet:				
Zone 1 Delivery	335,000	399,000	335,000	399,000
Milford Delivery	239,200	183,200	246,200 - 266,200	183,200 - 193,200
Dawn Delivery (LH)	0	0	0	0 - 45,000



West Bound Open Season Underway!

- Annual term west bound capacity starting April 2022
- 115,900 Dth/d available from Milford Junction or Rover to Chicago markets and points in between
- Availability of major delivery points:

Guardian
Peoples Smith Rd
NIPSCO Crown Point
36,052 Dth/d
115,900 Dth/d
115,900 Dth/d

- Minimum Bid Rates:
 - \$0.16 per Dth for terms of one to three years
 - \$0.15 per Dth for terms of four or more years
- Bids due by 3:00 PM ET on November 5, 2021
 - Send Request for Service form via email to vectormarketing@vector-pipeline.com
- Awarding of capacity based on greatest economic provisions of Vector's FERC Gas Tariff GT&C Section 30.2



Winter Forward Spreads October 11, 2021

	<u>21/22</u>	<u>22/23</u>	23/24
MichCon to Dawn	\$0.243	\$0.115	\$0.111
MichCon to Chicago	\$0.544	\$0.424	\$0.393

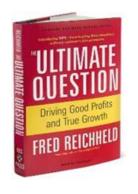


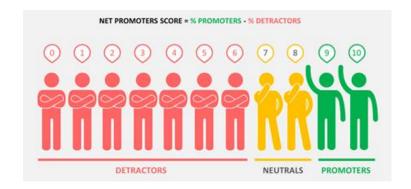
Customer Service Update



The Net Promoter Score

A Key Piece in Maximizing Performance







What is it:

NPS determines the % of promoters and detractors each supplier has within its respective industry.

Based on:

"How likely would you recommend to a colleague or another business"...

Benefits:

Unlike Customer Satisfaction, there is a strong correlation to financial performance.

Promoters: Loyal, invested customers

Passives: Neutral, not fully invested

Detractors: Dissatisfied



Net Promotor Score Overview 2020 Mastio Survey

Promoters

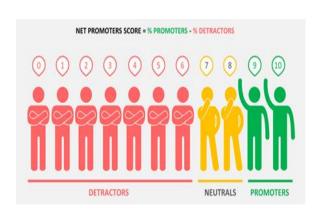
Loyal, invested customers. They stay longer, buy more and recommend you.

Passives

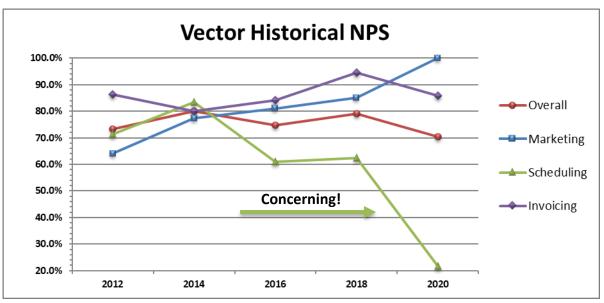
Neutral, not fully invested. Could be easily attracted with a better offer.

Detractors

Dissatisfied. More likely to defect <u>and</u> recommend AGAINST your company.



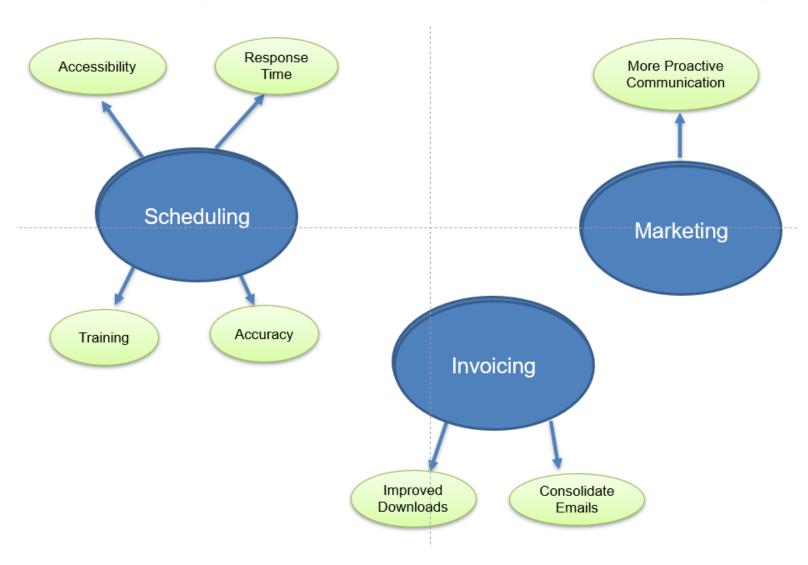
Vector	# of Observations	% of Promoters	% of Detractors	% of Passives	NPS
Marketing	27	100%	0%	0%	100.0%
Invoicing	21	86%	0%	14%	85.7%
Overall	71	77%	7%	15%	70.4%
Scheduling	23	43%	22%	35%	21.7%





Customer Service

Areas for Improvement Identified in 2020 Mastio Survey





Mastio Follow Up on Scheduling Spring 2021

Promoters

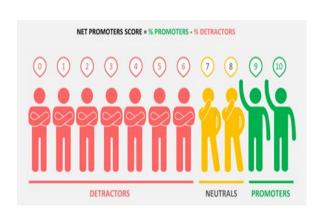
Loyal, invested customers. They stay longer, buy more and recommend you.

Passives

Neutral, not fully invested. Could be easily attracted with a better offer.

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Dissatisfied. More likely to defect and recommend AGAINST your company.

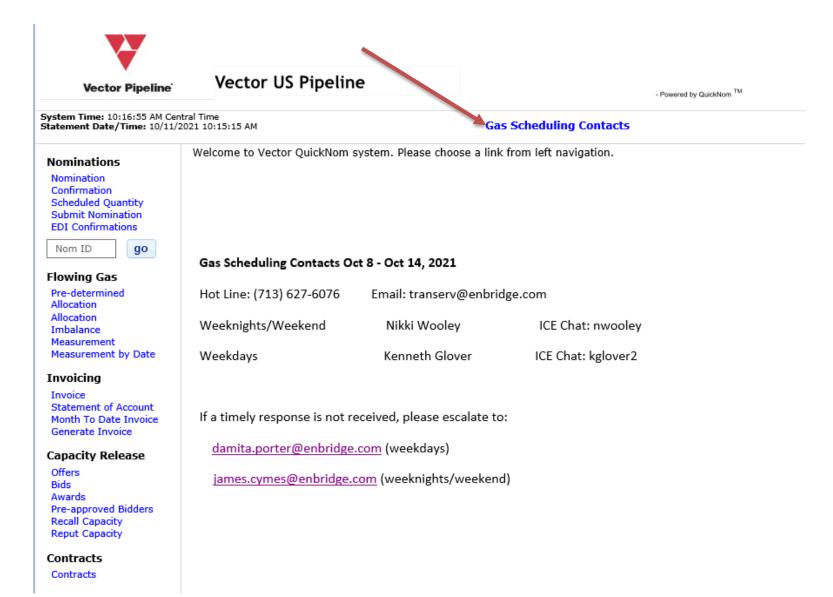


Attributes	Importance	Spring 2021	Summer 2020
Representatives who listen well.	9.04	8.29	8.32
Personnel respond quickly to requests.	9.30	8.17	8.22
Scheduled gas volumes are accurate.	9.96	8.04	8.46
Problems are resolved timely.	9.52	7.87	7.91
Easy to contact the right person for help.	9.43	7.83	7.71
Expertise of personnel.	9.22	7.38	7.61
How likely would you be to recommend this company?		8.13	8.00

Vector Scheduling	# of Observations	# of Promoters	# of Detractors	# of Passives	NPS
Spring 2021	24	33.3%	8.3%	58.3%	25.0%
Summer 2020	23	43.0%	22.0%	35.0%	21.7%



Weekly On Call Posting





Vector Scheduling Team

<u>Current</u> <u>New</u>

Primary Weekdays Antonio Alizo Carlo Conte

Rotating Nights/Weekends Nikki Wooley Tam Price

Joel Russ Joel Russ

Weekday Manager Damita Porter Damita Porter

Night/Weekend Manager James Cymes James Cymes



Internal Scheduling Enhancements

Tools to simplify and improve the accuracy of Vector's confirmation process:

- US/CAN Border Confirmations
 - Improved confirmation screen allows for easier cross border match ups
- Title Transfer Nominations
 - Shippers now entering Up/Dn K field when selecting a TTS location. Simplifies confirmation of title transfer activity between counter parties.



Invoicing Improvements Coming Soon

Monthly Invoice Emails

 Customers with multiple transportation contracts will receive a combined email with all contracts. One email for US and one for Canadian invoices.

CSV Downloads

 On line invoices will have option for CSV download format. The file will provide all invoice details with receipt side and delivery side quantities.



Vector Marketing

We are available for any type of one-on-one meeting

- Vector's office is open for visitors
- Willing to travel to your office or neutral site
- Virtual MS Teams meeting Vector overview or detailed project related discussions.
- Connect with Matt or Dennis to schedule

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Questions ?



Thank You! We appreciate your business!